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TomCo Equipment

The Client: Since 1970, TomCo Equipment Company has grown to emerge as the world's largest manufacturer of CO2 equipment. They serve major industrial gas companies worldwide, nationwide welding distributors, regional gas companies, and end users in the beverage, meat/poultry, textiles, fire protection and limestone industries. With 110 full time employees, TomCo Equipment Company has headquarters in Loganville, Georgia, with an additional location in Cincinnati, Ohio. Learn more at www.tomcoequipment.com.

The Challenge: Not only did TomCo Equipment face the challenges of upgrading a 1970's-era facility with updated technology, but they also had immediate issues related to their phone system and cabling. Their existing hosting setup was poorly integrated, expensive and their IT support was severely lacking.

The Solution: We collaborated with TomCo Equipment Company's internal IT staff on a complete rip and restore on the phone system, including a VOIP setup with upgraded cabling. The email system was upgraded to Barracuda Networks and a Microsoft Exchange Server for maximum efficiency, security and stability. An old storage server, which offered no room for expansion or failover, was replaced with an effective NetApp server.

The Result: The phone and email systems are now significantly more stable, and because they are up-to-date systems, UTG is able to offer support for these solutions. As they look to better integrate the Ohio office, we have laid the foundation for this integration. The NetApp server update ensures that there is no need to buy any additional hardware for at least 5-10 years.

“UTG is always there when you need them. We feel like we’ve expanded our 2 person IT staff into a full IT support system with UTG.”

- Mickey Wilkinson, MIS Manager